



Elizabeth Doty is a facilitator, author and executive coach with 25 years' experience helping leaders mobilize positive momentum by building cultures of commitment, collaboration and action.

A versatile and reflective thought partner, she has helped leaders from Director-level to the C-Suite transform their effectiveness, leveraging personal strengths, collaborative conversations and the power of strong, clear commitments.

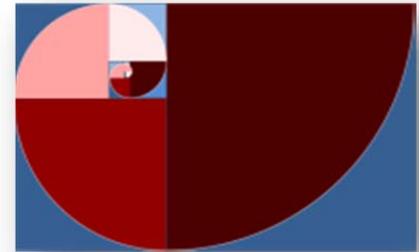
Before founding Leadership Momentum, Elizabeth served as a lead consultant with a change services firm, partnering with clients to execute mission-critical strategic initiatives in over a dozen industries. Typical outcomes included a 40% increase in annual operating profit for a healthcare operation, 35% reduction in unbillable professional time for a benefits consulting firm and \$12 million reduction in claims overpayments for an insurance client.

She specializes in facilitating high-engagement, experiential programs that tap participants' personal values and sense of shared ownership. Current areas of focus include helping teams align and engage amidst change, and helping senior leadership make and keep the commitments that foster customer loyalty, employee engagement, strategic agility and public trust.

Ms. Doty writes regularly for *strategy + business* magazine, and is a 2016 Top Thought Leader in Trust. From 2012-2015, she served as a Network Fellow with the Safra Center for Ethics at Harvard University. Her book, *The Compromise Trap*, was published by Berrett-Koehler in 2009. Elizabeth earned her MBA from Harvard Business School in 1991 and her Bachelors in Economics from University of California at Berkeley in 1985.

Elizabeth's clients are mission-driven leaders looking to:

- Build High-Commitment, Values-Driven Cultures
- Accelerate Strategy Execution
- Mobilize Teams
- Align Cross-functional Partnerships
- Engage Employees, Customers or External Stakeholders



Roles Supported

- C-Level Leadership
- Division Management
- Human Resources
- Sales Enablement
- Chief Customer Officers
- Employee Engagement Leaders
- Strategic Partnership Leaders

Partial Client List

- Archstone
- Cisco
- CIGNA
- CTB/McGraw-Hill
- Hewlett Packard
- Intuit
- Novacare
- Sprint
- Stanford University
- Symantec
- Sungevity

Education & Appointments

- 1991, MBA, Harvard University
- 2012-15, Network Fellow, Safra Center for Ethics, Harvard

Areas of Expertise

- Values-based Leadership & Culture
- Group Facilitation
- Alignment for Execution
- Change & Innovation
- Employee Engagement
- Collaborative Partnerships